INTERMARKET FORECASTING

TOP DOWN INSIGHTS...BOTTOM LINE RESULTS

TRACK RECORD 2006

IFI delivered a mixed but generally favorable forecasting performance last year, correctly anticipating directional changes in 65% of the 148 variables that we predicted when the year began, down from our success rates of 70% in 2005 and 78% in 2004. We were more right on commodities, fixed income and foreign equities than on currencies or U.S. equities. Our forecasts in 2006 continued to focus on providing *practical* benefits to investors; most of the variables we forecasted were *investable assets*. IFI outperformed top Wall Street Strategists last year in forecasting U.S fixed income, but not U.S. stocks. Below are summaries of the key results for 2006:

- IFI's asset allocation advice generated solid absolute gains plus out-performance versus benchmarks. Our <u>Global</u> equity portfolio scored a gain of 18% and surpassed the S&P 500's gain (12%) by 6% points. We recommended over-weightings in the Latin America/Canada region, which beat the S&P 500 by 9% points. But we slightly underweighted the best-performing region (Europe/U.K.). Of the 38 foreign equity markets we covered, we correctly predicted 61% of them, including all those that beat the S&P 500 (and correctly forecasted three that underperformed it). In top markets (Germany, Japan, the U.K. and Canada) we enjoyed a 74% success rate (on local currencies, interest rates, stocks and bonds)
- Our <u>U.S.-Specific</u> portfolio delivered an absolute total return of just 5.7%, or 4.9% points below the benchmark return (an assumed portfolio weighting of 65% in stocks, 25% in bonds and 10% in bills). We expected the S&P 500 to decline by 5% in 2006, but it increased by 11.2%. We also didn't anticipate the strong returns seen on junk bonds. We initially advised a 15% portfolio share for U.S. stocks, compared to a 35% share (each) for U.S. bonds and bills. We also advised a 15% portfolio allocation to commodities, which generated the second-best returns among the major asset classes (after stocks).
- The total return registered in our model portfolio of <u>U.S. Equity Styles</u> was 15.8% in 2006, nearly 2% points in excess of the S&P 500's total return. We recommended that the greatest portfolio share be devoted to small-cap value stocks (35%); they returned 18.5% in 2006, the best of all the equity styles.
- The sectors which IFI expected to beat the S&P 500 in 2006 returned 12.4% on a weighted basis, versus a return of just 0.6% for those sectors that we expected to under-perform the broad index a material performance differential of 11.8% points. We correctly forecasted relative performance in 60% of the sectors. On a weighted basis our sector portfolio outperformed the S&P 500 by roughly 1% point.
- IFI's model portfolio for <u>U.S.-Specific Fixed Income</u> returned 2.4% in 2006, versus a 3.8% return on the benchmark (LB Aggregate Government-Corporate Bond Index). For 2006 we advised material portfolio weightings (45% each) in T-Bonds and investment-grade corporate bonds; they returned 3.5% and 1.5%, respectively. Our performance on fixed income in 2006 would have benefited by more holdings in corporate bonds, especially junk bonds (which returned 10%). We accurately predicted the inversion of the U.S. Treasury yield curve and outperformed Wall Street competitors in forecasting T-Bond yields: we expected the 10-year yield to rise and to finish the year at 4.60%; it ended at 4.56%.
- We anticipated the appreciation of the U.S. dollar against the yen and Canadian dollar in 2006, but we didn't expect its depreciation against the euro, pound or Swiss franc. We correctly predicted the rise in commodity prices and that precious metals prices would rise much more than the oil price.
- We predicted the *decelerating* growth in U.S. output and capital spending, robust profit gains, higher price inflation, wider trade deficits and the lower jobless rate.
- In 2006 IFI outperformed all of our peers (Wall Street strategists) in forecasting U.S. interest rates and bond performance, but none of them (except one) on U.S. stocks (since we were mildly bearish).

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IFI's Market-Based Forecasting Method

IFI uses signals from forward-looking market prices to forecast the risk-adjusted returns on currencies, commodities, stocks, bonds and bills globally. We eschew the use of economic data, which are backward-looking, perpetually revised and inherently incapable of capturing the incentives faced by market-makers with their own capital (or clients' capital) at risk.

IFI uncovers quantitative, predictive relationships consistent with classical economics,¹ marketclearing price theory, market efficiency and history. The finance-investment literature upon which we most rely is Arbitrage Pricing Theory (APT).² The evidence shows that market prices reflect the combined, forward-looking wisdom of the most astute market-makers. As such, prices contain implicit forecasts. We "decode" the messages in prices by performing rigorous regression analyses on price data, scrupulously retaining only statistically significant explanatory factors. We employ no "gurus" and reject any resort to subjective "hunches," anecdotes or pop psychology.³

IFI's time horizon is *one-year*, primarily because here we find the most dependable forecasting success. In contrast, we have found that very short-term (or very long-term) forecasts are notoriously unreliable. Optimal use of IFI's forecasting system can be made by investors who deploy *tactical asset allocation* (with a year-ahead horizon), as opposed to those engaged in day trading, "market timing" or strategic asset allocation (multi-year horizons). The empirical record demonstrates that an investor's initial asset allocation explains more than 80% of the returns he ultimately achieves. Specific security selection and timing account for less than 20% of returns, while execution costs determine the balance. Thus in forecasting asset-class performance, IFI focuses on that element of investment decision-making which most influences ultimate, bottom-line results.

Today many practical means exist to profit by IFI's forecasts and asset-allocation recommendations; for many years, in fact, it's been unnecessary (if not dangerous) for an investor to play "stock picker" (or bond picker); it's far safer (and wiser) to profit from forecasts of broad asset classes and sub-classes.⁴ Roughly 95% of the forecasted variables in this report represent investable assets. At IFI we don't spend a lot of time forecasting GDP, CPI, non-farm payrolls and sundry other "measures" provided by Washington, since no one can actually invest in such statistics and since they offer nothing but rear-view mirror hindsight about the market-based activity investors really care about.

For easy reference we provide a numbered list of the 48 research reports that we issued throughout 2006 (pages 12-13). The primary report upon which "Track Record 2006" is based is our "Outlook 2006," published a year ago. As market conditions (and thus the price signals we rely upon) changed during the year we altered our year-ahead forecasts; but to be strictly objective, "for the record" in 2006 we focus primarily on our year-ahead outlook from a year ago. We also include *all* of the variables we forecasted – the good, the bad and the ugly.⁵

¹ See "Saysian Economics," The Capitalist Advisor, InterMarket Forecasting, Inc., December 31, 2003 (Part I) and January 5, 2004 (Part II).

² See "Arbitrage Pricing Theory," http://en.wikipedia.org/wiki/Arbitrage_pricing_theory. For technical articles on APT, see http:// www.kellogg.northwestern.edu/faculty/korajczy/htm/aptlist.htm. For APT articles focused on investment applications and forecasting using the yield curve (or "the term structure of interest rates), see the work of Campbell Harvey, finance professor at Duke University (http://www.duke.edu/~charvey/research.htm).

³ For more on our basic forecasting framework, see "Introducing the Policy Mix Index," *The Capitalist Advisor*, InterMarket Forecasting, Inc., April 23, 2002 and "The Basics of Inter-Market Forecasting," *The Capitalist Advisor*, InterMarket Forecasting, Inc., September 7, 2004. Also see the "Methodology" tab on our web site (www.intermarketforecasting.com).

⁴ See "Exchange-Traded Funds: Asset Allocation Made Easy," *Investment Focus*, InterMarket Forecasting, Inc., April 11, 2003. Today there are roughly 160 exchange-traded funds tracking all sorts of asset classes; it's no coincidence that this number is close to the number of variables that IFI forecasts.

⁵ It is common for forecasters to "cherry-pick" their track records and to emphasize only successes; IFI prides itself on presenting the *full* record, not a *partial* one. Of course, there's nothing magical about measuring forecasting success solely in the year after December; it is merely a convention in the field. The reports that we issued *during* the year can be consulted for our subsequent forecasting success.

		Table One			
		Forecasted Variables in 2006 & 1	IFI's Success Ra	ates	
				Correctly-Fore	casted
<u>Table</u>	<u>Page</u>	<u>Category</u>	<u># of Variables</u>	<u>Number</u>	Percent
Five	6	U.S. Dollar (Foreign Exchange Value)	5	2	40%
Five	6	Commodities	6	6	100%
Five	6	U.S. Interest Rates & Spreads	22	15	68%
Six	7	U.S. Equities - Broad & Styles	16	9	56%
Six	7	U.S. Equities - Sectors	20	8	40%
Seven	8	U.S. Earnings	12	11	92%
Eight	8	U.S. Economic Variables	7	7	100%
Two	3	Non-U.S. Global Regions (Equities)	3	1	33%
Nine	9	Major Foreign Markets (All Variables)	19	14	74%
Ten	10	Foreign National Markets (Equities)	<u>38</u>	<u>23</u>	<u>61%</u>
		Total	148	96	65%
_		IFI vs 12 Other Strategists		Out-Performed	<u>l by IFI</u>
<u>Table</u>	Page	<u>Category</u>	# of Competitors	<u>Number</u>	Percent
Eleven	11	S&P 500 Price Index	12	1	8%
Eleven	11	10-Year U.S. Treasury Bond Yield	12	<u>12</u>	<u>100%</u>
		Average		6.5	54%

Table Two Equity-Price Performance in Global Regions vs. S&P 500 (in U.S.\$) Organized by IFI's Advised Weightings at the Beginning of 2006 *

	Advised	Over/Under versus	Absolute Per	formance	Performance vs	S&P 500
Regions	Weighting	<u>Global Market Cap</u>	<u>Simple</u>	Weighted	<u>Simple</u>	Weighted
Latin America/Canada	9%	5% pts	21.5%	1.9%	9.3% pts	0.8% pts
U.S. (S&P 500)	53%	2	12.2%	6.5%	****	****
Europe/U.K.	27%	-3	29.0%	7.8%	16.8	4.5
Asia-Pacific/Japan	11%	-4	14.9%	1.6%	2.7	0.3
			19.4% (average)	17.9% (sum)	9.6% pts (average)	5.7% pts (sum)
* "Outlook 2006 " Ianuai	ry 22 2006					

TRACK RECORD 2006

Relative Organiz	Total Returns on Asset Classes in red by IFI's Advised Weightings at the Beginning of 2	the U.S. 2006 *	
	-	Total Returns pe	er Asset Cl
U.SSpecific Investor	Advised Weighting	Absolute	<u>Weigh</u>
3-Month Treasury Bills	35%	4 66%	1.63
Bonds (Treas & Corp.) (1)	35%	2.44%	0.85
Commodities/Gold (2)	15%	5.28%	0.79
Equities (3)	15%	15.80%	2.37
	Sum of Weighted-Average Returns:	10.0070	5.65
1. See weighted-average calculation fr	om "U.SSpecific Bond Investor"		
2. Half from the Goldman Sachs Cor	nmodity Index and half from gold		
3. See weighted-average calculation fr	om "U.SSpecific Equity Investor"	Total Returns pe	er Asset Cl
3. See weighted-average calculation fr <u>U.SSpecific Bond Investor</u>	om "U.SSpecific Equity Investor" <u>Advised Weighting</u>	Total Returns pe	er Asset Cl <u>Weigh</u> <u>Avg</u>
3. See weighted-average calculation fr <u>U.SSpecific Bond Investor</u> InvGrade Corp. Bonds	om "U.SSpecific Equity Investor" <u>Advised Weighting</u> 45%	Total Returns pe Absolute 3.49%	er Asset Cl Weigh Avg 1.57
3. See weighted-average calculation fr <u>U.SSpecific Bond Investor</u> InvGrade Corp. Bonds Long-Term Treasury Bonds	om "U.SSpecific Equity Investor" <u>Advised Weighting</u> 45% 5%	<u>Total Returns pe</u> <u>Absolute</u> 3.49% 1.53% 2.12%	er Asset Cl <u>Weigh</u> Avg 1.57 0.69
3. See weighted-average calculation fr <u>U.SSpecific Bond Investor</u> InvGrade Corp. Bonds Long-Term Treasury Bonds Medium-Term T-Notes	om "U.SSpecific Equity Investor" <u>Advised Weighting</u> 45% 45% 5% 5%	<u>Absolute</u> 3.49% 1.53% 3.12%	er Asset Cl Weigh Avg 1.57' 0.69' 0.16'
3. See weighted-average calculation fr <u>U.SSpecific Bond Investor</u> InvGrade Corp. Bonds Long-Term Treasury Bonds Medium-Term T-Notes Inflation-Indexed T-Bonds	om "U.SSpecific Equity Investor" <u>Advised Weighting</u> 45% 45% 5% 5% 5%	Total Returns pe Absolute 3.49% 1.53% 3.12% 0.49%	er Asset Cl <u>Weigh</u> 1.57' 0.69' 0.16' 0.02'
3. See weighted-average calculation fr <u>U.SSpecific Bond Investor</u> InvGrade Corp. Bonds Long-Term Treasury Bonds Medium-Term T-Notes Inflation-Indexed T-Bonds	Meighting 45% 45% 5% Sum of Weighted-Average Returns:	Total Returns per Absolute 3.49% 1.53% 3.12% 0.49%	er Asset Cl <u>Weigh</u> Avg 1.57' 0.69' 0.16' 0.02' 2.44'
3. See weighted-average calculation fr <u>U.SSpecific Bond Investor</u> InvGrade Corp. Bonds Long-Term Treasury Bonds Medium-Term T-Notes Inflation-Indexed T-Bonds	Meighting 45% 45% 5% Sum of Weighted-Average Returns:	Total Returns per Absolute 3.49% 1.53% 3.12% 0.49%	<u>rr Asset Cl</u> <u>Weigh</u> 1.57' 0.69' 0.16' 0.02 2.44' rr Asset Cl Weigh
3. See weighted-average calculation fr <u>U.SSpecific Bond Investor</u> InvGrade Corp. Bonds Long-Term Treasury Bonds Medium-Term T-Notes Inflation-Indexed T-Bonds <u>U.SSpecific Equity Investor</u>	om "U.SSpecific Equity Investor" <u>Advised Weighting</u> 45% 45% 5% 5% Sum of Weighted-Average Returns: <u>Advised Weighting</u>	<u>Total Returns per</u> <u>Absolute</u> 3.49% 1.53% 3.12% 0.49% <u>Total Returns per</u> <u>Absolute</u>	er Asset Cl <u>Weigh</u> 1.57' 0.69' 0.16' 0.02' 2.44' er Asset Cl <u>Weigh</u> Avg
3. See weighted-average calculation fr <u>U.SSpecific Bond Investor</u> InvGrade Corp. Bonds Long-Term Treasury Bonds Medium-Term T-Notes Inflation-Indexed T-Bonds <u>U.SSpecific Equity Investor</u> Small-Cap Value (in S&P 600)	Meighted-Average Returns:	<u>Total Returns per</u> <u>Absolute</u> 3.49% 1.53% 3.12% 0.49% <u>Total Returns per</u> <u>Absolute</u> 18.50%	er Asset Cl Weigh Avg 1.57' 0.69' 0.16' 0.02' 2.44' er Asset Cl Weigh Avg 6.48'
3. See weighted-average calculation fr U.SSpecific Bond Investor InvGrade Corp. Bonds Long-Term Treasury Bonds Medium-Term T-Notes Inflation-Indexed T-Bonds U.SSpecific Equity Investor Small-Cap Value (in S&P 600) Large-Cap Value (in S&P 500)	Advised Weighting 45% 45% 5% Sum of Weighted-Average Returns: Advised Weighting 35% 30%	<u>Total Returns pe</u> <u>Absolute</u> 3.49% 1.53% 3.12% 0.49% <u>Total Returns pe</u> <u>Absolute</u> 18.50% 18.19%	er Asset Cl Weigh Avg 1.57' 0.69' 0.16' 0.02' 2.44' er Asset Cl Weigh Avg 6.48' 5.46'
3. See weighted-average calculation from the set of	Meighting Advised Weighting 45% 45% 5% 5% Sum of Weighted-Average Returns: Advised Weighting 35% 30% 30%	<u>Total Returns per</u> <u>Absolute</u> 3.49% 1.53% 3.12% 0.49% <u>Total Returns per</u> <u>Absolute</u> 18.50% 18.19% 10.98%	rr Asset Cl <u>Weigh</u> 1.57' 0.69' 0.16' 0.02' 2.44' rr Asset Cl <u>Weigh</u> 6.48' 5.46' 3.29'
3. See weighted-average calculation from the set of	• • • • • • • • • • • • • • • • • • •	<u>Total Returns per</u> <u>Absolute</u> 3.49% 1.53% 3.12% 0.49% <u>Total Returns per</u> <u>Absolute</u> 18.50% 18.19% 10.98% 11.43%	er Asset Cl Weigh Avg 1.57' 0.69' 0.16' 0.02' 2.44' er Asset Cl Weigh Avg 6.48' 5.46' 3.29' 0.57'

Benchmarks

U.S.-Specific Investor: The typical U.S.-market benchmark allocates 65% to U.S. equities (the S&P 500), 25% to U.S. Treasury Bonds and 10% to U.S. Treasury Bills. In 2006 this "passive" portfolio returned 10.5%.

U.S.-Specific Bond Investor: The typical benchmark, the Lehman Brothers Aggregate Bond Index, returned 4.2% in 2006.

U.S.-Specific Equity Investor: As a benchmark we assume equal portfolio shares (one-fourth) in the four style bets covered. The weighted-average return on such a portfolio in 2006 was 14.8%.

R	elative Price I Organized by	Table Four Performance on S&P 500 S IFI's Adnised Weightings at the Beg Changes in averages: Dec. 2005 to Dec. 2	ectors in the inning of 2006 * 006	e U.S.		
	Advised		Absolute Pric	e Change	Versus S&P	<u>500:</u>
Sectors Over-Weighted	Weighting	Over/Under	<u>Simple</u>	Weighted	<u>Simple</u>	Weightee
Health Care	22%	8%	5.7%	1.3%	-6.5%	-1.4%
Consumer Staples	18%	8%	10.2%	1.8%	-2.0%	-0.4%
Energy	16%	7%	21.2%	3.4%	9.0%	1.4%
Materials	9%	6%	16.8%	1.5%	4.6%	0.4%
Financials	24%	3%	14.4%	3.5%	2.2%	0.5%
Utilities	6%	3%	<u>16.1%</u>	<u>1.0%</u>	<u>3.9%</u>	0.2%
			14.1%	12.4%	1.8%	0.8%
			(average)	(sum)	(average)	(sum)
S&P 500			12.2%			
Sectors Under-Weighted				_		
Telecommunications Services	1%	-2%	26.4%	0.3%	14.2%	0.1%
Consumer Discretionary	1%	-10%	15.3%	0.2%	3.1%	0.0%
Information Technology	2%	-13%	5.5%	0.1%	-6.7%	-0.1%
Industrials	1%	-10%	10.6%	<u>0.1%</u>	-1.6%	0.0%
			14.5%	0.6%	2.2%	0.0%
			(average)	(sum)	(average)	(sum)
		Spread: Outperforming versus	-0.4%	11.8%	-0.4%	0.8%
		All Sectors:		13.0%		0.8%

IFI Market Forecasts of th	e U.S. Do	ollar, Co	Table Fiv mmodit	ze ies & Interest	Rates in	n 2006 vs	s. Actual Resul	ts
				Forecasted			Actual	
	Actual	Forec	asts for	Change,	Actual	Actual	Change,	Directionally
U.S. Dollar & Commodity Prices	<u>Dec 2005</u>	<u>Jun 2006</u>	<u>Dec 2006</u>	Dec '05-Dec '06	<u>Jun 2006</u>	Dec 2006	Dec '05-Dec '06	Correct?
Value of U.S. \$ in Yen	118.5	121.0	124.0	4.7%	114.6	118.6	0.1%	yes
Value of U.S. \$ in Euro	0.843	0.855	0.870	3.2%	0.790	0.757	-10.2%	no
Value of U.S. \$ in Swiss Francs	1.305	1.320	1.360	4.2%	1.232	1.210	-7.3%	no
Value of U.S. \$ in Pound	0.573	0.580	0.600	4.7%	0.542	0.510	-11.1%	no
Value of U.S. \$ in Canadian Dollar	1.162	1.130	1.100	-5.3%	1.114	1.153	-0.7%	yes
CRB Index (Spot)	302	318	328	8.8%	332	365	21.0%	yes
CRB Index (Futures)	344	358	378	9.9%	375	397	15.4%	yes
CRB Index (Precious Metals)	473	535	545	15.1%	573	613	29.5%	yes
Goldman Sachs Commodity Index (Spot)	433	465	448	3.5%	475	448	3.5%	yes
Gold (US\$/ounce)	510	565	580	13.7%	597	629	23.4%	yes
Oil (US\$/barrel)	59.4	65.0	63.0	6.0%	70.9	62.0	4.4%	yes
U.S. Money Market & Fixed Income								
Fed Funds Rate	4.16	5.00	5.00	84	4.99	5.25	109	yes
3-Mo. T-Bill Rate (b.e.y.)	3.97	4.93	4.87	90	4.92	4.97	100	yes
90-Day Commercial Paper Rate (AA)	4.32	5.33	5.37	105	5.29	5.19	87	yes
6-Mo. T-Bill Rate (b.e.y.)	4.33	4.95	4.84	51	5.17	5.07	74	yes
1-Yr. Treasury Note Yield	4.35	4.88	4.78	43	5.16	4.94	59	yes
2-Yr. Treasury Note Yield	4.40	4.84	4.71	31	5.12	4.67	27	yes
3-Yr. Treasury Note Yield	4.39	4.73	4.62	23	5.09	4.58	19	yes
5-Yr. Treasury Note Yield	4.39	4.69	4.61	22	5.07	4.53	14	yes
7-Yr. Treasury Note Yield	4.41	4.68	4.59	18	5.08	4.54	13	yes
10-Yr. Treasury Bond Yield	4.47	4.71	4.60	13	5.11	4.56	9	yes
20-Yr. Treasury Bond Yield	4.73	4.79	4.84	11	5.29	4.78	5	yes
30-Yr. Treasury Bond Yield	4.66	4.83	4.76	10	5.16	4.68	2	yes
10-Yr. Municipal Bond Yield (AAA)	4.02	4.19	4.13	11	4.18	3.83	-19	no
10-Yr. Corporate Bond Yield (Aaa)	5.37	5.67	5.66	29	5.89	5.32	-5	no
10-Yr. Corporate Bond Yield (Baa)	6.32	6.66	6.75	43	6.78	6.22	-10	no
10-Yr. Corporate Bond Yield (BB/Ba-C)	8.19	8.58	8.80	61	8.49	7.69	-50	no
Treasury Yield Spreads (basis points):								
10-Yr. T-Bond Yield vs. 3-Mo. T-Bill Rate	50	-22	-27	-77	19	-41	-91	yes
10-Yr. T-Bond Yield vs. 2-Yr. T-Note Yield	7	-13	-11	-18	-1	-11	-18	yes
10-Yr. T-Bond Yield vs. 5-Yr. T-Note Yield	8	2	-1	-9	4	3	-5	yes
Corporate Yield Spreads (basis points):								
Aaa Bond Yield vs. 10-Yr. T-Bond Yield	90	96	106	16	78	76	-14	no
Baa Bond Yield vs. 10-Yr. T-Bond Yield	185	195	215	30	167	166	-19	no
BB/Ba-C Bond Yield vs. 10-Yr. T-Bond Yield	372	387	420	48	338	313	-59	no

Table Six **IFI Market Forecasts for 2006 vs. Actual Results** U.S. Equities, Style Bets and Sectors (monthly averages)

				Forecasted			Actual	
	Actual	Forec	casts for	Change,	Actual	Actual	Change,	Directionally
		<u>Jun</u>	Dec		<u>Jun</u>	Dec		
U.S. Equities (Price Indexes) & "Style Bets"	<u>Dec 2005</u>	<u>2006</u>	<u>2006</u>	<u>Dec '05-Dec '06</u>	<u>2006</u>	<u>2006</u>	<u>Dec '05-Dec '06</u>	Correct?
	10,826	10,800	10,450	-3.5%	10,998	12,378	14.3%	no
NASDAQ 100 (Large-Cap)	1,683	1,665	1,548	-8.0%	1,560	1,/81	5.8%	no
NASDAQ Composite	2,246	2,190	2,025	-9.8%	2,137	2,432	8.3%	no
Large-Cap Stocks (S&P 500)	1,262	1,254	1,195	-5.3%	1,253	1,416	12.2%	no
Large-Cap Value Stocks (S&P 500/BARRA)	667	666	660	-1.0%	685	779	16.9%	no
Large-Cap Growth Stocks (S&P 500/BARRA)	611	600	576	-5.7%	587	664	8.6%	no
Large-Cap Value vs Growth (S&P 500/BARRA)				4.7% pts			8.2% pts	yes
S&P 500 P/E Multiple (trailing 12-mo. a/t EPS)	17.8	15.2	14.3	-19.4%	16.8	17.4	-2.2%	yes
Super-Cap Stocks (S&P 100)	577	573	546	-5.4%	574	658	14.0%	no
Mid-Cap Stocks (S&P 400)	743	755	760	2.3%	745	812	9.3%	yes
Small-Cap Stocks (S&P 600)	356	366	368	3.3%	365	402	12.8%	yes
Small-Cap (S&P 600) vs. Large-Cap (S&P 500)				8.6% pts			0.6% pts	yes
Small-Cap (Russell 2000)	683	698	700	2.4%	699	790	15.5%	yes
Small-Cap Value Stocks (Russell 2000)	1,003	1,032	1,050	4.7%	1,044	1,203	20.0%	yes
Small-Cap Growth Stocks (Russell 2000)	355	362	364	2.5%	357	398	12.0%	yes
Small-Cap Value vs. Growth (Russell 2000)				2.2% pts			8.1% pts	yes
U.S. Sectors (S&P 500)								
Absolute Performance								
Consumer Discretionary	262	253	234	-11.0%	261	303	15.3%	no
Consumer Staples	243	243	247	1.5%	245	268	10.2%	Ves
Energy	382	385	374	-2.0%	399	462	21.2%	10
Financials	429	422	409	-4.5%	432	490	14.4%	10
Health Care	366	369	377	3.0%	350	387	5.7%	ves
Industrials	292	282	260	-11.0%	304	323	10.6%	yes 10
Information Technology	340	322	200 296	-13.0%	309	359	5.5%	10
Materials	186	189	180	-3.5%	191	218	16.8%	10
Telecommunications Services	120	118	113	-6.0%	128	152	26.4%	10
Litilities	161	150	154	-0.076	162	187	16 1%	10
Polativo Dorformança (va. S&D 500)	101	157	154	-4.570	102	107	10.170	110
Consumer Disgrationary				5.70/ ato			3.0% at	
Consumer Discretionary				-3.770 pts			3.070 pts	110
Energy				0.0			-2.1	по
Energy				5.5			8.9	yes
Financials				0.8			2.2	yes
Health Care				8.3			-6.5	no
Industrials				-5.7			-1.6	yes
Information Technology				-7.7			-6.7	yes
Materials				1.8			4.5	yes
Telecommunications Services				-0.7			14.2	no
Utilities				0.8			3.9	yes

IFI's Profit For	recasts for	Table Sev 2006 (S&P 5	on & Sectors	s) vs. Actual	Results	
	% Cha	inge, Trailing F	<u>our Quarters, '</u>	<u>Through:</u>		
	Actual	Forecasted	Forecasted	Actual	Actual	Direction-
U.S. Earnings	<u>4Q05</u>	<u>2Q06</u>	<u>4Q06</u>	<u>2Q06</u>	<u>4Q06</u>	Correct?
S&P 500 (net income per share)	20%	21%	15%	18%	16%	yes
S&P 500 (operating profit per						
share)	13%	11%	9%	13%	14%	yes
<u>S&P 500 Sectors (1)</u>						
Consumer Discretionary	-5%	-1%	-1%	6%	18%	no
Consumer Staples	3%	5%	9%	5%	5%	yes
Energy	43%	45%	19%	46%	25%	yes
Financials	6%	7%	6%	5%	17%	yes
Health Care	8%	4%	21%	12%	8%	yes
Industrials	24%	22%	4%	21%	15%	yes
Information Technology	20%	21%	5%	9%	1%	yes
Materials	16%	34%	12%	6%	26%	yes
Telecommunication Services	9%	17%	14%	-5%	16%	yes
Utilities	10%	11%	18%	14%	17%	yes

(1) Operating profits per share.

IFI's E	Conomic	Table Eig Forecasts for	ght 2006 vs. Ac	tual Results	5	
	%	<u>Change, Trailin</u>	g Four Quarte	<u>rs, Through:</u>		
	Actual	Forecasted	Forecasted	Actual	Actual	Directionally
U.S. Economic Variables	<u>4Q05</u>	<u>2Q06</u>	<u>4Q06</u>	<u>2Q06</u>	<u>4Q06</u>	Correct?
GDP (Real)	3.1%	2.9%	2.2%	3.5%	3.4%	yes
Industrial Production Index	3.6%	1.2%	0.2%	4.3%	3.0%	yes
Capital Expenditures	14.8%	2.2%	1.0%	19.7%	22.0%	yes
Consumer Price Index	3.4%	3.6%	3.8%	4.3%	2.6%	yes
Producer Price Index	5.7%	5.2%	6.0%	4.9%	1.2%	yes
Unemployment Rate (end of quarter)	4.9%	4.5%	4.6%	4.6%	4.5%	yes
U.S. Trade Deficit (in \$ Billions)	\$782	\$820	\$813	\$830	\$828	yes

Table Nine IFI Forecasts of Major Foreign Markets in 2006 vs. Actual Results Forecasts and Results in Japan, Europe-Germany, Britain and Canada

				Forecasted			Actual	
	Actual	Forec	asts for	Change,	Actual	Actual	Change,	Directionally
<u>Japan</u>	Dec 2005	<u>Jun 2006</u>	<u>Dec 2006</u>	Dec '05-Dec '06	<u>Jun 2006</u>	<u>Dec 2006</u>	Dec '05-Dec '06	Correct?
Japan Yen in U.S.\$	0.0084	0.0083	0.0081	-4.0%	0.0087	0.0083	-0.7%	yes *
3-Month T-Bill Rate (b.e.y.)	0.020	0.025	0.030	1	0.220	0.440	42	yes
10-Year T-Bond Yield	1.54	1.62	1.68	14	1.90	1.66	12	yes
Treasury Yield-Curve Spread (bps)	152	160	166	14	168	122	-30	no
Small-Cap Equities (JASDAQ) in Yen	120	117	111	-7.2%	99	86	-28.1%	yes
Large-Cap Equities (TOPIX) in Yen	1,611	1,563	1,515	-6.0%	1,533	1,646	2.2%	no
Small-Cap vs Large-Cap Equities				-1.2% pts			-30.2% pts	yes
TOPIX (in U.S.\$) vs. U.S. S&P 500				-4.6% pts			-10.8% pts	yes **
Europe/Germany								
Euro in US\$	1 186	1 170	1 149	-3.1%	1 266	1 321	11.3%	n o *
ECB Overnight Refinance Rate	2 25	2 50	2 75	50	2 75	3 50	125	Nec
Euro Area 3-Month T-Bill Rate (h e v)	2.23	2.30	3.10	56	2.75	3.65	111	yes
Euro Area 10-Vear T-Bond Vield	3.36	3.45	3.48	12	3.96	3.73	37	yes
Treasury Vield-Curve Spread (bps)	82	65	38	-44	97	8	-74	yes
Germany Equities (DAX) in Euro	5 343	5 300	5 1 5 0	-3.6%	5 495	6 4 9 2	21.5%	yes no
DAX (in U.S.\$) vs. U.S. S&P 500	5,515	5,500	5,150	-1.4% pts	5,175	0,172	20.6% pts	no **
							The second se	
Britain								
British Pound in U.S.\$	1.746	1.724	1.667	-4.5%	1.844	1.963	12.4%	no *
3-Month T-Bill Rate (b.e.y)	4.82	4.75	4.50	-32	4.69	5.22	40	no
10-Year T-Bond Yield	4.21	4.25	4.35	14	4.65	4.62	41	yes
Treasury Yield-Curve Spread (bps)	-61	-50	-15	46	-4	-60	1	yes
British Equities (FTSE) in Pound	5,547	5,525	5,450	-1.8%	5,668	6,172	11.3%	no
FTSE (in U.S.\$) vs. U.S. S&P 500				-1.0% pts			11.5% pts	no **
Canada								
Canadian Dollar in U.S.\$	0.861	0.885	0.909	5.6%	0.898	0.867	0.7%	ves *
3-Month T-Bill Rate (b.e.v.)	3.57	3.75	4.00	43	4.43	4.16	59	ves
10-Year T-Bond Yield	4.03	4.28	4.25	22	4.45	4.05	2	ves
Treasury Yield-Curve Spread (bps)	46	53	25	-21	2	-11	-57	ves
Canada Equities (TSE) in Can. \$	11,130	11,500	11,760	5.7%	11,347	12,853	15.5%	ves
TSE (in U.S.\$) vs. U.S. S&P 500	, -	, -	, -	16.6% pts		, -	4.0% pts	ves *

* Not counted toward IFI's overall success rate, as these outcomes are counted in Table Five, page 6.

** Not counted toward IFI's overall success rate, as these outcomes are counted in Table Ten, page 6.

uity Performance vs. <u>S&P 500 (in U.S.\$)</u> 49% pts 13 21 20 22 5 12 19 11 15 19 24 14 27 28 13 6 50	Correct? yes yes yes yes yes yes yes yes yes yes
S&P 500 (in U.S.\$) 49% pts 13 21 20 22 5 12 19 11 15 19 24 14 27 28 13 6 50	Correct? yes yes yes yes yes yes yes yes yes yes
49% pts 13 21 20 22 5 12 19 11 15 19 24 14 27 28 13 6 50	yes yes yes yes yes yes yes yes yes yes
$ \begin{array}{r} 13 \\ 21 \\ 20 \\ 22 \\ 5 \\ 12 \\ 19 \\ 11 \\ 15 \\ 19 \\ 24 \\ 14 \\ 27 \\ 28 \\ 13 \\ 6 \\ 50 \\ \end{array} $	yes yes yes yes yes yes yes yes yes yes
$21 \\ 20 \\ 22 \\ 5 \\ 12 \\ 19 \\ 11 \\ 15 \\ 19 \\ 24 \\ 14 \\ 27 \\ 28 \\ 13 \\ 6 \\ 50 $	yes yes yes yes yes yes yes yes yes yes
$20 \\ 22 \\ 5 \\ 12 \\ 19 \\ 11 \\ 15 \\ 19 \\ 24 \\ 14 \\ 27 \\ 28 \\ 13 \\ 6 \\ 50 \\ 10 \\ 10 \\ 10 \\ 10 \\ 10 \\ 10 \\ 10$	yes yes yes yes yes yes yes yes yes yes
$22 \\ 5 \\ 12 \\ 19 \\ 11 \\ 15 \\ 19 \\ 24 \\ 14 \\ 27 \\ 28 \\ 13 \\ 6 \\ 50 $	yes yes yes yes yes yes yes yes yes yes
5 12 19 11 15 19 24 14 27 28 13 6 50 $ 50 $	yes yes yes yes yes yes yes yes yes yes
12 19 11 15 19 24 14 27 28 13 6 50 $ 50 $	yes yes yes yes yes yes yes yes yes yes
19 11 15 19 24 14 27 28 13 6 50 $ 50 $	yes yes yes yes yes yes yes yes yes yes
$ \begin{array}{c} 11\\ 15\\ 19\\ 24\\ 14\\ 27\\ 28\\ 13\\ 6\\ 50\\ \end{array} $	yes yes yes yes yes yes yes yes yes
15 19 24 14 27 28 13 6 50 $ 50 $	yes yes yes yes yes yes yes yes
19 24 14 27 28 13 6 50	yes yes yes yes yes yes yes
24 14 27 28 13 6 50	yes yes yes yes yes yes
14 27 28 13 6 50	yes yes yes yes yes
27 28 13 6 50	yes yes yes yes
28 13 6 <u>50</u>	yes yes yes
13 6 <u>50</u>	yes yes
6 <u>50</u>	yes
<u>50</u>	
	yes
20% pts	
uity Performance vs.	
S&P 500 (in U.S.\$)	Correct?
14% pts	no
9	no
55	no
29	no
36	no
40	no
<u>5</u>	yes
27% pts	
uity Performance vs.	
S&P 500 (in U.S.\$)	Correct?
13% pts	no
25	no
17	no
20	no
20	no
-6	yes
-5	yes
25	yes
35	no
32	no
-1	ves
33	no
27	no
18% pts	
	55 29 36 40 5 27% pts quity Performance vs. <u>5</u> 27% pts quity Performance vs. <u>5</u> 27% pts 25 17 20 20 -6 -5 25 35 32 -1 33 <u>27</u> 18% pts 0 by 5% points or more. 500 by 5% points or more.

IFI's Forecasting Per	Table Ele formance vs	wen Wall Street S	trategists in 2	006
		wan oneer c		
		S&P 500 I	Price Index	
	Actual	Forecasted	Forecasted	Actual
Forecaster/Firm	<u>Dec. 2005</u>	<u>Dec. 2006</u>	% Change	<u>% Change</u>
Ed Keon/Prudential Securities		1,530	21.2%	
S&P 500 Price Index (actual)	1,262	1,416		12.2%
Abby Joseph Cohen/Goldman Sachs		1,400	10.9%	
Tobias Levkovich/Citigroup		1,400	10.9%	
Henry McVey/Morgan Stanley		1,400	10.9%	
Liz Ann Sonders/Charles Schwab		1,385	9.7%	
Jason Trennert/ISI Group		1,380	9.4%	
Francois Trahan/Bear Stearns		1,350	7.0%	
Thomas McManus/Bank of America		1,335	5.8%	
Michael Ryan/UBS		1,320	4.6%	
Chip Dickson/Lehman Brothers		1,300	3.0%	
Richard Bernstein/Merrill Lynch		1,225	-2.9%	
Richard Salsman/IFI		1,195	-5.3%	
Abhijit Chakrabortii/J.P. Morgan		1,125	-10.9%	
	10-Year U	S. Treasury Bo	nd Yield	
	Actual	Forecasted	Forecasted	Actual
Equal a star / Firms	Dec. 2005	D 0007	Change (hes)	
Forecaster/ Firm	DCC. 2003	Dec. 2006	Change (bps)	<u>Change (bps)</u>
Richard Bernstein/Merrill Lynch	<u>DCC. 2005</u>	<u>Dec. 2006</u> 4.00%	-47	<u>Change (bps)</u>
Richard Bernstein/Merrill Lynch Jason Trennert/ISI Group	<u>DCC. 2005</u>	<u>Dec. 2006</u> 4.00% 4.00%	<u>-47</u> -47	<u>Change (bps)</u>
Richard Bernstein/Merrill Lynch Jason Trennert/ISI Group Tobias Levkovich/Citigroup	<u>DCC. 2005</u>	<u>Dec. 2006</u> 4.00% 4.00% 4.25%	-47 -47 -22	<u>Change (bps)</u>
Richard Bernstein/Merrill Lynch Jason Trennert/ISI Group Tobias Levkovich/Citigroup Michael Ryan/UBS	<u>DCC. 2003</u>	4.00% 4.00% 4.25% 4.50%	-47 -47 -22 3	<u>Change (bps)</u>
Richard Bernstein/Merrill Lynch Jason Trennert/ISI Group Tobias Levkovich/Citigroup Michael Ryan/UBS 10-Yr U.S. T-Bond Yield (actual)	<u>4.47%</u>	<u>Dec. 2006</u> 4.00% 4.00% 4.25% 4.50% 4.56%	-47 -47 -22 3	<u>Change (bps)</u> 9
Richard Bernstein/Merrill Lynch Jason Trennert/ISI Group Tobias Levkovich/Citigroup Michael Ryan/UBS 10-Yr U.S. T-Bond Yield (actual) Richard Salsman/IFI	4.47%	Dec. 2006 4.00% 4.00% 4.25% 4.50% 4.56% 4.60%	-47 -47 -22 3	<u>Change (bps)</u> 9
Porecaster/Film Richard Bernstein/Merrill Lynch Jason Trennert/ISI Group Tobias Levkovich/Citigroup Michael Ryan/UBS 10-Yr U.S. T-Bond Yield (actual) Richard Salsman/IFI Abby Joseph Cohen/Goldman Sachs	<u>4.47%</u>	Dec. 2006 4.00% 4.00% 4.25% 4.50% 4.56% 4.60% 4.70%	-47 -47 -22 3 13 23	<u>Change (bps)</u> 9
Richard Bernstein/Merrill Lynch Jason Trennert/ISI Group Tobias Levkovich/Citigroup Michael Ryan/UBS 10-Yr U.S. T-Bond Yield (actual) Richard Salsman/IFI Abby Joseph Cohen/Goldman Sachs Liz Ann Sonders/Charles Schwab	<u>4.47%</u>	Dec. 2006 4.00% 4.00% 4.25% 4.50% 4.56% 4.60% 4.70% 5.00%	-47 -47 -22 3 13 23 53	<u>Change (bps)</u> 9
Richard Bernstein/Merrill LynchJason Trennert/ISI GroupTobias Levkovich/CitigroupMichael Ryan/UBS10-Yr U.S. T-Bond Yield (actual)Richard Salsman/IFIAbby Joseph Cohen/Goldman SachsLiz Ann Sonders/Charles SchwabFrancois Trahan/Bear Stearns	4.47%	Dec. 2006 4.00% 4.00% 4.25% 4.50% 4.56% 4.60% 4.70% 5.00% 5.00%	-47 -47 -22 3 13 23 53 53	<u>Change (bps)</u> 9
Protecaster/ Firm Richard Bernstein/Merrill Lynch Jason Trennert/ISI Group Tobias Levkovich/Citigroup Michael Ryan/UBS 10-Yr U.S. T-Bond Yield (actual) Richard Salsman/IFI Abby Joseph Cohen/Goldman Sachs Liz Ann Sonders/Charles Schwab Francois Trahan/Bear Stearns Chip Dickson/Lehman Brothers	4.47%	Dec. 2006 4.00% 4.00% 4.25% 4.50% 4.56% 4.60% 4.70% 5.00% 5.00% 5.20%	-47 -47 -22 3 13 23 53 53 53 73	<u>Change (bps)</u> 9
Porecaster/ FirmRichard Bernstein/Merrill LynchJason Trennert/ISI GroupTobias Levkovich/CitigroupMichael Ryan/UBS10-Yr U.S. T-Bond Yield (actual)Richard Salsman/IFIAbby Joseph Cohen/Goldman SachsLiz Ann Sonders/Charles SchwabFrancois Trahan/Bear StearnsChip Dickson/Lehman BrothersThomas McManus/Bank of America	4.47%	Dec. 2006 4.00% 4.00% 4.25% 4.50% 4.56% 4.60% 4.70% 5.00% 5.20% 5.25%	-47 -47 -22 3 13 23 53 53 53 73 73 78	<u>Change (bps)</u> 9
Porecaster/ FirmRichard Bernstein/Merrill LynchJason Trennert/ISI GroupTobias Levkovich/CitigroupMichael Ryan/UBS10-Yr U.S. T-Bond Yield (actual)Richard Salsman/IFIAbby Joseph Cohen/Goldman SachsLiz Ann Sonders/Charles SchwabFrancois Trahan/Bear StearnsChip Dickson/Lehman BrothersThomas McManus/Bank of AmericaHenry McVey/Morgan Stanley	<u>4.47%</u>	Dec. 2006 4.00% 4.00% 4.25% 4.50% 4.56% 4.60% 4.70% 5.00% 5.20% 5.25% 5.25%	-47 -47 -22 3 13 23 53 53 53 73 78 78 78	<u>Change (bps)</u> 9
Porecaster/ FinnRichard Bernstein/Merrill LynchJason Trennert/ISI GroupTobias Levkovich/CitigroupMichael Ryan/UBS10-Yr U.S. T-Bond Yield (actual)Richard Salsman/IFIAbby Joseph Cohen/Goldman SachsLiz Ann Sonders/Charles SchwabFrancois Trahan/Bear StearnsChip Dickson/Lehman BrothersThomas McManus/Bank of AmericaHenry McVey/Morgan StanleyAbhijit Chakrabortii/J.P. Morgan	4.47%	Dec. 2006 4.00% 4.00% 4.25% 4.50% 4.56% 4.60% 4.70% 5.00% 5.20% 5.25% 5.25% 5.30%	-47 -47 -22 3 13 23 53 53 53 73 78 78 78 83	<u>Change (bps)</u> 9
Forecaster/ FirmRichard Bernstein/Merrill LynchJason Trennert/ISI GroupTobias Levkovich/CitigroupMichael Ryan/UBS10-Yr U.S. T-Bond Yield (actual)Richard Salsman/IFIAbby Joseph Cohen/Goldman SachsLiz Ann Sonders/Charles SchwabFrancois Trahan/Bear StearnsChip Dickson/Lehman BrothersThomas McManus/Bank of AmericaHenry McVey/Morgan StanleyAbhijit Chakrabortii/J.P. MorganEd Keon/Prudential Securities	4.47%	Dec. 2006 4.00% 4.00% 4.25% 4.50% 4.56% 4.60% 4.70% 5.00% 5.20% 5.25% 5.25% 5.30% na	-47 -47 -22 3 13 23 53 53 53 73 78 78 78 83 na	<u>Change (bps)</u> 9

Appendix IFI Research Reports in 2006

- 1. "The Fed Wants a Recession," Investor Alert, January 6, 2006.
- 2. "Track Record 2005," January 13, 2006.
- 3. "Outlook 2006," January 22, 2006.
- 4. "Greenspan's Record: Better Than Predecessors, Not As Good as Gold," The Capitalist Advisor, January 31, 2006.
- 5. "The Next Fed Head Part 2," The Capitalist Advisor, February 10, 2006.
- 6. "Global Yield Curves and Equity Performance," Investment Focus, February 17, 2006.
- 7. "Global Yield Curves and Economic Growth," The Capitalist Advisor, February 24, 2006.

8. The InterMarket Forecaster, February 27, 2006.

- 9. "The Year of Living Dangerously," The Capitalist Advisor, March 9, 2006.
- 10. "The Bank of Japan's Pending Rate Hikes," Investor Alert, March 18, 2006.
- 11. "The Long and Short of U.S. Interest-Rate Shifts," Investor Alert, March 27, 2006.

12. The InterMarket Forecaster, March 31, 2006.

- 13. "Predicting U.S. Sector Performance," Investment Focus, April 7, 2006.
- 14. "Forecasting Fed Rate Moves," Investment Focus, April 14, 2006.

15. The InterMarket Forecaster, April 24, 2006.

- 16. "Anticipating Shifts in T-Bill Rates, T-Bond Yields and the Yield-Curve Spread," Investment Focus, April 28, 2006.
- 17. "The Dollar After the Fed Stops Rate-Hiking," Investor Alert, May 5, 2006.
- 18. "The Beginning of the End," Investor Alert, May 12, 2006.

19. The InterMarket Forecaster, May 25, 2006.

- 20. "Paulson and the Dollar," The Capitalist Advisor, May 31, 2006.
- 21. "Forecasting Commodities," Investment Focus, June 7, 2006.
- 22. "Technical Fouls by Bulls in Denial," Investor Alert, June 13, 2006.
- 23. "Bill Gates: Triumph and Tragedy," The Capitalist Advisor, June 21, 2006.
- 24. The InterMarket Forecaster, June 30, 2006.

Appendix (continued) IFI Research Reports in 2006

- 25. "Forecasting Shifts in U.S. Corporate Profit Margins," Investment Focus, July 7, 2006.
- 26. "Israel Fights Back, But the U.S. Keeps Appeasing," The Capitalist Advisor, July 14, 2006.

27. The InterMarket Forecaster, July 21, 2006.

- 28. "Reflections on a Quarter-Century in Business," The Capitalist Advisor, July 28, 2006.
- 29. "Predicting U.S. Equities: Interest Rates Matter More than Earnings," Investment Focus, August 7, 2006.
- 30. "Two Cease-Fires Neither of Which is Bullish," Investor Alert, August 14, 2006.
- 31. "Rationalizing Recession," Investor Alert, August 21, 2006.

32. The InterMarket Forecaster, August 31, 2006.

- 33. "Why America Can't Win Wars Anymore," The Capitalist Advisor, September 11, 2006.
- 34. "Would an Oil-Price Decline Necessarily Be Bullish?" Investor Alert, September 15, 2006.
- 35. "The Policy Mix Index: Yield-Curve Inversion Signals Trouble Ahead," The Capitalist Advisor, September 25, 2006.

36. The InterMarket Forecaster, September 29, 2006.

- 37. "North Korea's Nukes and the Market's Rally," Investor Alert, October 11, 2006.
- 38. "Betting Markets Say GOP Will Lose the House," The Capitalist Advisor, October 16, 2006.
- 39. "Fed Policy and Bond Yields," Investor Alert, October 25, 2006.

40. The InterMarket Forecaster, October 29, 2006.

41. "How Punitive Fed Policy Can Trump the Benefits of Divided Government," Investor Alert, November 8, 2006.

42. The InterMarket Forecaster, November 15, 2006.

- 43. "Does "Sideline Cash" Predict U.S. Equities?" Investment Focus, November 22, 2006.
- 44. "Forecasting U.S. Equity Styles," Investment Focus, November 29, 2006.
- 45. "The Recession of 2007," Investor Alert, December 7, 2006.
- 46. "Is the Housing Sector Predictive?" Investment Focus, December 15, 2006.
- 47. "How Valuation Can Mitigate Otherwise Warranted Bearishness," Investment Focus, December 22, 2006.

48. The InterMarket Forecaster, December 29, 2006.

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IFI's investment advice flows directly from its regression-based proprietary models, which are based on a careful scrutiny of long-term market data and historical patterns. Markets are inter-connected such that price changes have forecasting power. IFI identifies the quantitative links and distinct causal patterns of market history and uses these to signal portfolio outcomes. IFI's service and forecasts address the five major asset classes – currencies, commodities, stocks, bonds and bills – as well as sub-classes, including: large-cap vs. small-cap stocks, value stocks vs. growth stocks, stocks by sector, government bonds vs. corporate bonds, credit spreads and shifts in the yield curve. IFI's time horizon is six and twelve months ahead. Clients receive the following four reports each month by e-mail (an interactive, web-based archive is also available):

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- Investment Focus in-depth, historical analyses of the factors which drive a specific asset or asset class
- Investor Alert brief but timely analyses of recent market developments that might alter our forecasts
- The Capitalist Advisor analysis of political-policy factors that might materially influence investments

Methodologically, IFI's research emphasizes the incentives and disincentives faced by producers, savers and investors and how these effect investments – the essence of classical or "supply-side" economics, in contrast to the flawed themes and track records of Keynesian economics. IFI views markets as global, inter-connected, and often politicized, so it also provides a rational framework for understanding and predicting how policies (monetary, fiscal, regulatory) will influence investment performance. IFI has no vested interest in rising or falling markets or in any particular investment styles. It offers clients an independent, objective source of investment research, forecasts and advice, in contrast to the bias often exhibited in brokerage firm material and salesmanship. Since its founding in 2000 IFI has delivered an average, across the board forecasting success rate of 66% and has outperformed its peers (Wall Street strategists) 61% of the time.



Richard Salsman is founder, president and chief market strategist. Prior to IFI he was senior economist at H.C. Wainwright Economics, Inc. (1993-1999) and from 1981 to 1992 a banker and capital markets specialist at the Bank of New York and Citibank. Mr. Salsman has authored numerous articles and is an expert in market history, economics, forecasting, and investment strategy. His work has appeared in the Wall Street Journal, Investor's Business Daily, Barron's, Forbes, National Post (Canada) and the Economist. In addition, he has authored three books—Gold and Liberty (1995), Breaking the Banks: Central Banking Problems and Free Banking Solutions (1990), The Political Economy of Public Debt: Three Centuries of Theory and Evidence (2017) —plus many chapters in edited books. Salsman speaks regularly at conferences, investment gatherings and universities. He earned his B.A. in Law and Economics from Bowdoin College (1981), his M.B.A. in Economics from the Stern School of Business at NYU (1988), and his

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